RegTech
THE REGTECH ASSOCIATION

MEMBER PROFILE

John Santhosh
Founder & Chief Executive Officer, Gieom

gieom
An Xcelerate Venture

Gieom is a leading provider of Generative AI-powered RegTech solutions, focused on enhancing operational risk & resilience for financial institutions. With a global customer base of 100+ financial institutions, Gieom "Provides software and solutions in the unified GRC space to enhance governance, implement a robust risk program, and support the 2nd and 3rd lines of defence in managing compliance, operational risks, and resilience frameworks.

THE PROBLEM

The evolving regulatory landscape, interconnected markets, growing reliance on external service providers, and shifting customer needs make it increasingly challenging for financial institutions to maintain compliance, manage risks proactively, and ensure resilience.

HOW WE SOLVE IT

Gieom's AI-powered, low-code RegTech solutions enables proactive risk management, streamlines policy and procedure oversight, reduces operational errors, tracks compliance in real time, enhances third-party and regulatory oversight, and strengthens resilience. This empowers financial institutions to simplify regulatory adherence, boost efficiency, and stay ahead of evolving requirements.

OUR CUSTOMER IMPACT

- Operational errors reduced by 35%-45%
- Employees have better clarity on process and policy by 50%
- 10% to 20% cost savings
- 25% improvement on customer experience
- 100+ customers across North America, European Union, India, Middle East, Africa.

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CASE STUDY

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The organisation is a UK non-profit statutory body, independent of the financial services industry and regulators, whose primary role is to protect customers of authorised financial services firms by compensating them when firms fail.

Objectives

The objective was to establish a comprehensive risk and resilience management framework, enhancing risk identification, assessment, and mitigation while ensuring operational resilience.

- **Risk Management:** Centralized risk registry, Risk and Control Self-Assessment (RCSA) monitoring, model-based risk scoring, automated performance analysis, and control testing.
- **Operational Resilience:** Business service mapping, impact analysis, tolerance assessment, Failure Modes and Effect Analysis FMEA, and resilience monitoring.
- **Incident & Risk Monitoring:** Structured incident management, risk appetite heat maps, and real-time event dashboards.

The Solution

Gieom enhanced efficiency across the value chain by automating workflows, improving data accessibility, and enabling informed decision-making for Risk and Resilience teams. Within just seven months, Gieom replaced the Authority's incumbent GRC platform with **Risk Central** (Gieom's Operational Risk and Resilience platform), providing a streamlined solution for managing Operational Risk & Resilience.

The Result

- Achieved **50% Faster Deployments**
- **90% User Adoption** Within 3 months
- Achieved **75% Fewer Data Errors**
- Improved **50% Better Reporting Accuracy**
- Improved **70% Faster Reporting**

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